

The Cleveland Foundation Fee Structure

| | | |
|--|-----------|---|
| Donor Advised Funds | | Annual Fee |
| < \$25,000 | | \$250 |
| \$25,000 - \$1 million | | 90 basis points |
| >\$1 million | | 50 basis points |
| Planned Gifts | | Annual Fee |
| | | Minimum Gift |
| Charitable Lead Trust | | \$1,000 |
| Charitable Remainder Trust | | \$1,000 |
| Charitable Remainder Unitrust | | \$1,000 |
| Charitable Gift Annuity | | No Fee |
| Insurance | | No Fee |
| Retained Life Insurance | | No Fee |
| Bequest | | No Fee |
| Named Funds | | Annual Fee |
| Unrestricted or Field of Interest | | 70 basis points |
| Designated | | 60 basis points |
| Organizational Endowments (\$10,000 min.) | | Annual Fee |
| <\$12,500 | | \$250 |
| \$12,500-\$1 million | | 150 basis points |
| >\$1 million | | 50 basis points |
| Supporting Organizations (\$5 million min.) | | Annual Fee |
| \$5 million - \$7 million | | 75 basis points |
| >\$7 million | | 50 basis points |
| Committee Advised (\$1 million min.) | | Annual Fee |
| Core Services | | 100 basis points |
| Enhanced Services | | 150 basis points |
| Scholarships –Minimums | | Annual Fee |
| Community Needs-Based | \$25,000 | Annual fee of 100 basis points for funds up to \$499,999 (minimum annual fee of \$200); 50 basis points for funds over \$500,000 |
| Externally Managed | \$25,000 | |
| Specialized Selection | \$250,000 | Annual fee of 190 basis points for funds up to \$499,999; 90 basis points for funds between \$500,000 up to \$999,999; and negotiated fee for funds over \$1 million based on service level requested |

