

Cleveland
MAGAZINE

COMMUNITY LEADER

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JOHN HABAT
Building Homes
for Humanity



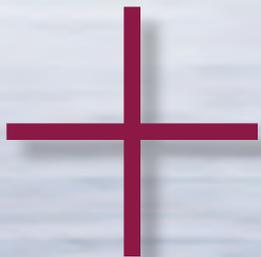
LEE FRIEDMAN
Creating a Path for
Education



DANIEL WALSH
Making His Mark
in Real Estate

THE POWER 100

**RONN RICHARD
AND 99 OTHER
LEADERS IN
CLEVELAND
BUSINESS**



**5 WAYS
TO MAKE CLEVELAND
GREAT AGAIN**

**STEWART KOHL
SHARES KEYS
TO SUCCESS**

CAPITAL

THE POWER 100

Beginning with the individuals ranked most powerful by *Community Leader* in 2017, we asked them who wields the most influence in Northeast Ohio today, who we should be watching and who is most poised to make a difference in 2018. Then we combined their feedback with our news judgment about the events and happenings affecting our region, weighing heavily philanthropic and civic commitments to determine the top 100 executives, politicians and players we're proud to name Greater Cleveland's most powerful community leaders.

STORIES BY

BOB SANDRICK AND COLLEEN SMITEK

#1

Ronn Richard
President and CEO,
The Cleveland Foundation

ERIC MULL



Changing the Game

With Northeast Ohio's leadership in flux, the region's nonprofits expand their influence to help create change, solve problems and better position us for the future.

BY BOB SANDRICK

LAST YEAR, the Cleveland Metropolitan School District introduced an ambitious plan to improve educational opportunities for its students — and it turned to the local nonprofit community for help.

It started with CEO Eric Gordon's goal to secure a free college education for all of CMSD's graduates. To accomplish this, the district announced its interest in forming a partnership with Say Yes to Education, a New York-based nonprofit that, with the help of local stakeholders, provides communitywide scholarship programs.

Say Yes, which offers up to \$15 million in seed money for communities to establish support services in public schools, operates in just a few U.S. cities, including Greensboro, North Carolina, and Buffalo, New York, but is looking to expand.

But before the nonprofit plants its roots here, a committee of 34 business leaders, government and school officials, parents and community activists need to evaluate the feasibility of bringing Say Yes to

Cleveland, with a decision likely by November.

Significantly, about one-third of the committee members represent Northeast Ohio nonprofits, including the Cleveland Foundation, George Gund Foundation, United Way of Greater Cleveland and College Now Greater Cleveland.

The involvement of these professionals is vital to the effort, says Randell McShepard, vice president of public affairs for RPM International Inc., who was on the exploratory committee for Say Yes. "They've given so much to the schools and have been so active in transformation plans for the district," he says. "They know education like few others."

But nonprofits are responsible for implementing meaningful change through more than education. During the past decade, nonprofits have helped spearhead economic development projects, critical community initiatives like reducing infant mortality and quality-of-life efforts that include the reimagining of Irishtown Bend along the Cuyahoga River.

A quick glance at this year's Power 100 list reflects the vital role nonprofits play in the region's civic agenda. It starts with Ronn Richard, president and CEO of the Cleveland Foundation, who tops the rankings for the first time in his 14-year tenure in town.

Other nonprofit leaders in the top 30 include David Gilbert, president and CEO of Destination Cleveland (No. 5); Toby Cosgrove, Cleveland Clinic's executive adviser and former CEO and president (No. 6); Tom Zenty, CEO of University Hospitals (No. 7); Joe Roman, president and CEO of Greater Cleveland Partnership (No. 9); David Abbott, executive director of the George Gund Foundation (No. 14); Marc Byrnes, board chairman of United Way of Greater Cleveland (No. 19); Dr. Akram Boutros, president and CEO of MetroHealth System (No. 22); and Art Falco, president and CEO of Playhouse Square Foundation (No. 20).

This gradual shift in power can be attributed to several factors, according to the Power 100 leaders interviewed for

this story. It has roots in the public-private partnership of the George Voinovich era, the demands of the global economy on companies big and small, the fallout from the Cuyahoga County corruption scandal and, recently, the changes in corporate leadership at the highest levels.

During the past two years, Sherwin-Williams Co.'s Chris Connor, Eaton Corp.'s Sandy Cutler and Cleveland Clinic's Cosgrove — whom have all ranked No. 1 on the Power 100 list in the past — have retired. Similarly, the city is more than 18 months removed from the heady summer of 2016 that witnessed the Cleveland Cavaliers winning the city's first major sports championship in 52 years and the successful hosting of the Republican National Convention.

In this atmosphere, nonprofits have become well positioned as power players and thought leaders.

Some of that has to do with money. The Cleveland Foundation, for example, had assets of \$2.1 billion and annual grants nearing \$95 million in areas such as schools, neighborhoods, economic development, health care and arts and culture during its 2015 fiscal year.

In 2017, Cleveland Foundation assisted victims of Hurricane Maria in Puerto Rico and supported the Cleveland International Film Festival. The foundation backed the International Village, an ef-

fort to build up a West Side neighborhood, and distributed free tickets to the Cleveland Orchestra during its 100th season celebration.

"There was a time in the 1970s when Cleveland was among the top in the country for *Fortune 500* headquarters," says Richard. "A lot of those companies have left, so nonprofits have risen to the top."

Claudia Y.W. Herrold, senior vice president of Philanthropy Ohio in Columbus, says Cleveland-area charitable organizations were responsible for about half of the \$1.67 billion in foundation grants awarded statewide in 2015.

But it's about more than dishing out financial resources. By working in a variety of fields, foundations and organizations such as the Greater Cleveland Partnership, United Way, Destination Cleveland and others have also accumulated valuable intellectual capital that can be shared more easily.

That allows for greater collaboration between industry, government and community to tackle problems and find solutions, which amplifies their clout. By tapping into the corporate executives who serve on their boards, provide direction and hire their high-powered leaders, the web of influence spiders throughout the entire community.

Prior to becoming president and CEO of the Cleveland Foundation in 2003, Richard helped bring new technologies to the CIA in his role as managing director and chief operating officer of In-Q-Tel, the agency's venture capital fund. Before that, Richard held top management positions at Panasonic. He also was a U.S. Foreign Service officer, serving in Japan.

"I wanted a job where I could get up every day and know I was helping people, where I'm very close to the action," Richard says of his move to the Cleveland Foundation. "Our mission is to help people, and that's a huge source of pride and satisfaction for all of us."

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— Ronn Richard

➔ Coming Together

Deborah Hoover, president and CEO of the Burton D. Morgan Foundation, which promotes entrepreneurship and entrepreneurship education, says the influence of nonprofits is strong in Cleveland. It was something she learned on a 2011 educational trip to Seattle, where the nonprofit world is smaller.

"Cleveland has an industrial heritage," she says. "But we have an abundance of philanthropy here."

Stewart Kohl, co-CEO of private equity firm the Riverside Co., says institutions such as the Cleveland Orchestra and Cleveland Museum of Art are powerful because they are among the best arts organizations in the world, and harkens to a time when Cleveland was a top economic city.

"We see them as civic jewels that should be maintained and enhanced," says Kohl, who ranks No. 24 on this year's Power 100 list.

The nonprofit Cleveland Clinic, the No. 2 ranked hospital in the country according to *U.S. News and World Report*, continues to expand, with health centers in Las Vegas, Florida and Abu Dhabi. As Ohio's second-largest employer, with more than

Deborah Hoover



Stewart Kohl



THE POWER 100 → TOP 30



1 Ronn RICHARD
President and CEO, The Cleveland Foundation

2 Beth MOONEY
Chairwoman and CEO, KeyCorp

3 Frank JACKSON
Mayor, city of Cleveland

4 LeBron JAMES
Cleveland Cavaliers; LeBron James Family Foundation

5 David GILBERT
President and CEO, Greater Cleveland Sports, Cuyahoga County Commission/Destination Cleveland

6 Delos "TOBY" COSGROVE
Executive adviser and former president and CEO, Cleveland Clinic

7 Thomas F. ZENTY III
CEO, University Hospitals

8 Barbara SNYDER
President, Case Western Reserve University

9 Joseph ROMAN
President and CEO, Greater Cleveland Partnership

10 Armond BUDISH
Executive, Cuyahoga County

11 Dan GILBERT
Majority owner, Cleveland Cavaliers; chairman and founder, Quicken Loans Inc.; chairman and founder, Rock Gaming

12 Marcia FUDGE
U.S. representative

13 Eric GORDON
CEO, Cleveland Metropolitan School District

14 David ABBOTT
Executive director, The George Gund Foundation

15 Brian ZIMMERMAN
CEO, Cleveland Metroparks

16 Christopher CONNOR
Former executive chairman, The Sherwin-Williams Co.

17 Rick CHIRICOSTA
Chairman, president and CEO, Medical Mutual of Ohio

18 Chris RONAYNE
President, University Circle Inc.

19 Marc BYRNES
Chairman, Oswald Cos.

20 Art FALCO
President and CEO, Playhouse Square Foundation

21 Paul DOLAN
Owner, chairman and CEO, Cleveland Indians

22 Akram BOUTROS
President and CEO, The MetroHealth System

23 Umberto FEDELI
President and CEO, The Fedeli Group

24 Stewart KOHL
Co-CEO, Riverside Co.

25 Alex JOHNSON
President, Cuyahoga Community College

26 Bernie MORENO
President, Bernie Moreno Cos.

27 Albert RATNER
Co-chairman emeritus, Forest City Realty Trust

28 Paul CLARK
Regional president for Cleveland, PNC Bank

29 Dan HERRIGAN
Mayor, city of Akron

30 Deborah READ
Managing partner, Thompson Hine

John G. Morikis

Chairman, president and CEO, Sherwin-Williams

Morikis joined Sherwin-Williams Co. in 1984 as a management trainee and, in 2016, became the company's first employee to rise from that position to CEO. He was at the helm last summer when Sherwin-Williams acquired Valspar — an \$11.3 billion move that positioned the company as the global leader in paints and coatings.



NEW in 2018

The goal? Henry Sherwin valued quality, order, cleanliness and thrift — and Morikis thinks that's still the right philosophy. "Henry got it right really early on. The future of our company is built on our past."

On winning: Morikis peppers his speech with talk of winning but, at the same time, recognizes that the race never really ends. "There is no finish line. We're trying to get better every single day."

How to get better: "It's bringing in the right people, training them properly and giving them the resources that allow them to win."

Mom and dad: Every year, there's a celebration for employees who reach 25 years of service. Honorees are encouraged to bring their family members, usually resulting in a very special moment. "We thank their parents for what they did in preparing our company for success by helping their sons and daughters do the things they do."

John's mom, too: Morikis always knew his mom was proud of him, but there was something extraordinary about seeing it so plainly on her face at his 25-year celebration. "That evening solidified everything in my own mind about how she felt about me."

Transition of power: Morikis became only the ninth CEO in the company's history when he took over from Chris Connor. But Morikis claims that strong leadership begins at the bottom. "I'm sorry to be a broken record, but it's about our people. We have quality from this office all the way down to the people who interact with customers."

Civic duty: It's almost an expectation at Sherwin-Williams that those in high-level positions get involved. If someone doesn't already have a cause they are passionate about, the team helps them find one. "We encourage our leaders to be actively engaged through not just philanthropy, but also service. Cleveland is very important to Sherwin-Williams, and we want Sherwin-Williams to be important to Cleveland."

Success is no secret: It takes three things: good people, hard work and teamwork. "We're not looking for shortcuts. It's heavy lifting that we have to do."

"Look at anything positive happening in Cleveland in the last 10 to 15 years, and you'll always see extensive partnerships."

— Randell McShepard

49,000 employees statewide, the Clinic attracts world-class talent to work with national health care leaders like Cosgrove. His views on health care and improving patient outcomes are widely influential and have been quoted in *The New York Times*, *Washington Post* and *Newsweek*.

Although he officially retired Jan. 1, Cosgrove expects to remain active in the region.

"He's an incredibly well-connected and powerful person," Kohl says.

The quality of nonprofit leadership, he says, has also upped the influence of the organizations. Kohl points to the Cleveland Foundation's hiring of Richard — "bringing in a star," he says — as a transformative moment. "They're willing to pay for these people," Kohl says. "We have a lot of great ones."

Kohl dubs these types of leaders "nonprofit entrepreneurs," individuals who could start and grow outstanding companies but have chosen to express those talents in a different realm.

"They are wired that way and have the same abilities," he says.

In many ways, it has been like a giant flywheel gaining momentum with each small turn. Talent attracts talent. Being involved in engaging, important work builds influence.

"It's gratifying," Kohl says. "Dave Abbott at the Gund Foundation has a real chance to make a difference, which I know is very important to him."

And to tackle tough, frontline issues like education, nonprofits are collaborating with businesses and each other. "With that collaboration comes influence," Hoover says. "It's not casual collaboration either. It sets priorities. How do we optimize the limited resources of our region? We are starting to see the results of efforts started 10 years ago."

Take the Fund for Our Economic Future, an alliance of funders with a mission to improve Northeast Ohio's economy.

It's an alliance of other nonprofits that supports job creation and has given grants to organizations such as Team NEO, an organization that works to attract businesses to the region, and JumpStart, which helps entrepreneurs. These groups have intellectual capital — expertise in economic development — meant to maximize those investments.

The Burton D. Morgan Foundation supports the Fund for Our Economic Future, which has pooled more than \$100 million for economic development during the past decade, says Hoover.

Fund officials met with the Manufacturing Advocacy and Growth Network, a supporter of manufacturers; BioEnterprise Corp., which grows bioscience companies; and JumpStart to gather feedback and promote strategic planning.

"Our business community does great things, but they don't work in the same collaborative fashion," Hoover says. "Their individual investments may do good work, but it's not amplified by them bonding together."

Nonprofits possess "convening power" or the ability to forge effective partnerships, McShepard adds. That's because they consider the good of the entire com-

Randell McShepard



Leading with Heart

Cleveland Foundation president and CEO Ronn Richard knows the best way to use power is by making a difference in the community.

POWER IS WELL-PLACED in Ronn Richard, *Community Leader's* 2018 most powerful person in Greater Cleveland. His heart is big enough to hold it, and he instinctively understands the right way to use it.

Since 2003, Richard has been president and CEO of the Cleveland Foundation, which, in 2016 alone, awarded nearly 4,400 grants totaling \$93.6 million.

"I can see the fruits of our labor every day," Richard says. "People come up to me on the street or in the supermarket and tell me their son got off drugs because of one of our partner's programs, or went to college because of one of our scholarships."

Community Leader asked Richard about power and the Cleveland Foundation.

THE
POWER100
NUMBER 1



➔ What does power mean to you, and what is its proper use?

Power, like technology, is a double-edged sword. It can be wonderful if it's used for good reasons, such as humanizing society, helping marginalized populations and advancing the cause of justice. But power is obviously a terrible thing in the wrong hands or when used for the wrong purpose.

For the Cleveland Foundation, power is the capacity to bring people together to achieve a common goal for our city, to help revitalize our downtown and core city neighborhoods, to help our citizens obtain a college degree or career technical education, to assist Clevelanders in obtaining family-sustaining employment and a stimulating career and to enable our neighbors to overcome barriers to success. This is the only type of power the foundation aspires to.

➔ Do you believe Greater Cleveland nonprofits have grown in influence?

Yes. Nonprofits are now major employers. For example, Cleveland Clinic, University Hospitals and MetroHealth are major employers, but they've also made great strides

over the past 30 years to strengthen their responsiveness to the community. They are working to make the neighborhoods they serve healthier and safer. They are working to improve our K-12 educational system, and they support workforce development.

➔ What about philanthropic organizations in particular?

Our experience is that trust allows an organization to carry influence. The Cleveland Foundation has been around since 1914. We helped establish Cleveland Metroparks and Tri-C, and save Playhouse Square, and we led the charge for public school reform. We were the first community foundation in the world, and people trust us to provide leadership when needed to support a major community initiative.

➔ How has the Cleveland Foundation supported public school reform? Are you talking about Say Yes to Education?

Say Yes to Education is everything the Cleveland Foundation stands for. It will align critical in-school and out-of-school services for children and families –

everything from tutoring to school-based medical care and counseling, summer employment, after-school programs. It will help prepare the Greater Cleveland workforce for the reality that, by 2020, two-thirds of jobs will require some form of a post-secondary credential.

➔ What was the Cleveland Foundation's role in Mayor Frank Jackson's \$65 million revitalization plan for neighborhoods, which City Council approved last summer?

We were grateful for a seat at the table to help the mayor craft his Neighborhood Transformation Initiative, which we believe is vitally important to the future of Greater Cleveland. The plan targets neighborhoods like Buckeye-Woodland, Glenville and Clark-Fulton, all of which we're already heavily invested in. We have been champions for place-based philanthropy from the very beginning, so we're enthusiastically supportive of the mayor's plan to drive housing and commercial development beyond the borders of downtown Cleveland.

Nelson Perez

Bishop of the Cleveland Catholic Diocese

The son of Cuban immigrants, Perez is the first Hispanic bishop in Cleveland and the entire Midwest.



Power grab: Perez felt his calling early. At age 7, he wanted to be an altar boy, but didn't attend Catholic grade school. So he took matters into his own hands. "I went in and put on the altar server stuff," he recalls. "Then I just showed up at the altar. I remember the priest looked at me and said, 'Who are you?'"

His secret weapon: Perez earned his undergraduate degree in psychology from Montclair State University in New Jersey. "It helps me to ask certain questions and has made me very sensitive to people's feelings. In the end, it informs even the decisions I make administratively."

With power comes ... "It's about serving people in their human and spiritual needs and bringing to bare on them the care and the love of God and the community that surrounds them. It's about the power of love."

People person: An extrovert, Perez is fluent in Spanish and English. "I'm energized by people. I enjoy being around people. I thank God he made me that way."

Taking issue: While Perez doesn't get involved in politics, he considers two "political" issues that he says are actually moral issues – the defense of human life and immigration. "It's the sanctity of family and keeping family together."

On Cuba: Perez has seen politics at its worst, including one relative who was incarcerated for 18 years. "Most of my uncles and one of my aunts were political prisoners, many of them for religious reasons."

How Catholics can change Cleveland: There is only one thing anyone needs to change their community and the world. "A servant's heart, especially in meeting the needs of the poor and vulnerable in their midst."

munity, not just one isolated group or cause. Take SayYes, for example, which the Cleveland schools would have difficulty pulling off with its own resources alone.

"The scale of the project requires an all-hands-on-deck approach and a level of fundraising from philanthropic and private resources rarely attempted, if even possible, by a municipal school district," McShepard says.

The Cleveland schools also need nonprofits to show them how to integrate education with social services, which are a key part of the SayYes program.

The results can also have a multiplier effect, McShepard says. By attacking root problems such as education and housing that help citizens become more independent, nonprofits may not have to give to those same recipients repeatedly through social service programs.

"Look at anything positive happening in Cleveland in the last 10 to 15 years, and you'll always see extensive partnerships," McShepard says.

➔ Redefining Roles

Are business leaders really slipping in power or are they merely repositioning themselves?

When longtime CEO Sandy Cutler retired from Eaton Corp. in 2016, Craig Arnold replaced him and became the company's first minority CEO.

That same year, Connor retired from Sherwin-Williams after 34 years with the paint maker and was replaced by John G. Morikis, who rose through the ranks after joining in 1984 as a management trainee.

In January, Dr. Tomislav Mihaljevic, who previously served as CEO of Cleveland Clinic Abu Dhabi, succeeded Cosgrove as president and CEO of the Clinic.

"We will always miss these top leaders," says Marc Byrnes, board chairman of United Way of Greater Cleveland. "They are remarkably gifted, talented people, and they all have core val-

"You're only as good as your board."

– Marc Byrnes

ues and ethics."

In addition to normal transitions in leadership, the nature of global business has altered

how businesses engage civically.

"Part of it is the CEOs are just more and more spread thin," says Richard Pogue, senior adviser at Jones Day, a law firm in Cleveland.

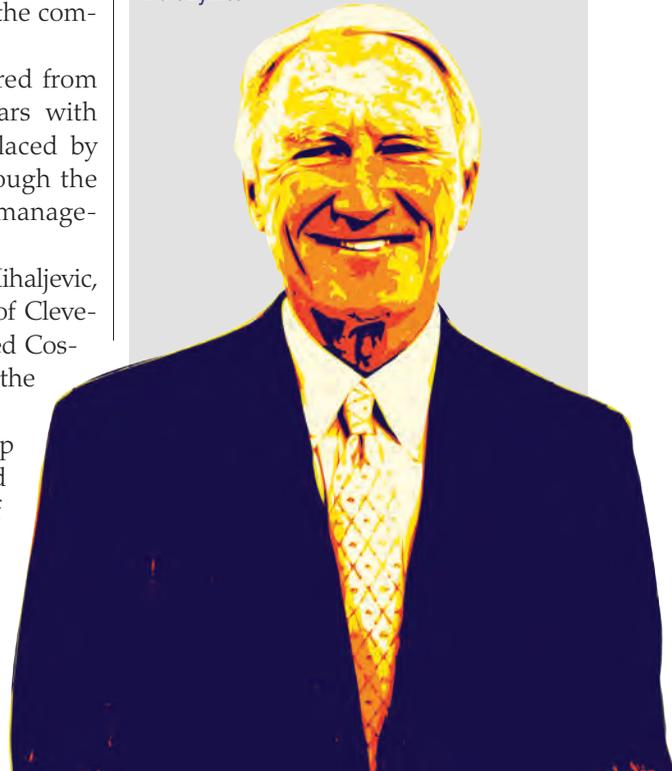
Kohl remembers when CEOs with Cleveland headquarters used to spend a lot of time in town and became involved with Cleveland-area causes. That's no longer the case, at least not as much.

"If you run a large corporation now, it's probably global and you're spending a lot of time out of Cleveland," Kohl says. "In fact, you might not even be a Clevelander."

Still, business leaders remain widely influential in the community. Just check out the boards of nonprofits.

The Cleveland Foundation's board includes Paul Dolan, owner, chairman and CEO of the Cleveland Indians; Hiroyuki Fujita, founder, president, CEO and chairman of Quality Electrodynamics, a global developer and maker of MRI technology; Robert Glick, founder and former CEO and chairman of Dots LLC; Sally Gries, founder and chairperson of Gries Financial; and Ernest Wilkerson Jr.,

Marc Byrnes



managing partner of Wilkerson and Associates, a law firm in Beachwood.

"You're only as good as your board," Byrnes says. "We have a for-profit business community devoted to our non-profits and wants them to do well. Business leaders help set the platform and the direction."

Beth Mooney, chairman and CEO of KeyCorp, says business leaders might be wielding power differently these days, but she believes they are being more collaborative than ever.

"I see business leaders dedicating focus, time and treasure on education access and success," Mooney says. "That's powerful. I see tremendous focus from business leaders on training people in our community for jobs. That's powerful. I see business leaders creating more diverse and inclusive workplaces. That's powerful. I see even greater partnership between companies, civic leaders and the communities they collectively serve. That's powerful."

➔ Future Leaders

Looking ahead, Byrnes points to leaders such as Eaton's Arnold; Jon Pinney, managing partner at Kohrman Jackson and Krantz law firm, who was among those who brought the Republican National Convention to town; and Gregg Eisenberg, managing partner at Benesch Friedlander, Coplan and Aronoff law firm, as up-and-comers.

Hoover is excited to see what Northeast Ohio's growing startup community will contribute.

"I'm seeing entrepreneurs drawing on experiences they've had growing their businesses to help the economic system in Northeast Ohio," Hoover says. "We're starting to have legends of entrepreneurship who are gaining gravitas from hard-earned, tough experience and knowledge."

"I see business leaders dedicating focus, time and treasure on education access and success."

— Beth Mooney

Count Richard, the most powerful person in Greater Cleveland this year, among those who believe startup companies are a big part of the future.

"We're not going to get the same giant companies that have left Cleveland," Richard says. "We have

to create new ones, and the Cleveland Foundation is working to create startups in Cleveland."

However, Richard says tomorrow's leaders will emerge from all walks of life, so it's important that business and non-profit leaders understand each other and obtain experience in each other's work.

"The way society is going, technology will eliminate so many jobs," Richard says. "It will have huge repercussions. Corporations need to understand they have interests beyond their stakeholders, and we have to work together to stabilize our society." ■



Rob Frost VS. Shontel Brown



Rob Frost helms the Republican Party, while Shontel Brown chairs the Cuyahoga County Democratic Party. We checked in with the two to see how national politics has shaken things up locally. Brown, a political newcomer, chooses her words carefully, but with the assurance of a player who knows her party has the power – at least locally. Frost, who has led his party for more than a decade, is quick and confident describing his mission, with the optimism that comes from a White House win.

NEW in 2018

NEW in 2018

➔ The state of the county:

Frost: The shift officially started in July 2008 when federal agents raided Jimmy Dimora's house and office. "Every primary since then we're registering more and more Republicans. We're at our highest point of Republicans in the county since 1984. That's with a declining overall population."

Brown: While Cuyahoga County is still a stronghold for Democrats, Brown knows that she needs to keep gaining ground. "The numbers are there. We just need to get people to the polls. That's my biggest challenge."

➔ Rising stars:

Frost: County Councilwoman Nan Baker; state Rep. Marlene Anielski, R-17; Ohio State University football star-turned-Ohio congressional candidate Anthony Gonzalez; and newly elected Lyndhurst Municipal Court Judge Dominic Coletta.

Brown: Because she doesn't want to play favorites, Brown won't name names. "But there's quite a few. We have some very young candidates on the West Side as well as the East Side."

➔ Surprise us:

Frost: The Republican Party had a tent at the 2014 Gay Games and hosted a forum on immigration at the Republican National Convention. "We're open for business. And we're open for everyone."

Brown: Young, female and African-American, Brown is the antithesis of imprisoned former party chair Dimora, but she says she is also the opposite when it comes to integrity and ideals. "Electing me as chair is demonstrative of the change in the party. This is not your same old Democratic Party."

➔ Party issues:

Frost: Reducing taxes and regulations to help the economy grow and create jobs. "Northeast Ohio has been lagging behind the rest of the state. That's largely due to the failed Democratic leadership that's had near total control since the mid-1980s."

Brown: New congressional maps are drawn after each census with the approval of the Ohio House, Ohio Senate and the governor – a fact which Brown says results in unequal representation. "Gerrymandering is probably the biggest partisan issue. Right now, the way the numbers shake out, the Republicans have more representation in Ohio than the Democrats."

➔ On each other:

Frost: "I'm excited to see what bipartisan issues she wants to lead the Democratic Party forward to."

Brown: "I know that he is a person who is open to conversation and at least have those sit-downs."

➔ The last year has taught them ...

Frost: "To throw conventional wisdom out the window."

Brown: "There's always some common ground that can be found."

THE POWER 100

→ LIST

David ABBOTT

Executive director, The George Gund Foundation, Cuyahoga County

Monte AHUJA

CEO, chairman and founder, Transtar Industries, Cuyahoga County

Virginia ALBANESE

President and CEO, FedEx Custom Critical, Greater Akron Area

Craig ARNOLD

President and CEO, Eaton Corp., Cuyahoga County

David BAKER

President and executive director, Pro Football Hall of Fame, Greater Akron Area

Marcia BALLINGER

President, Lorain County Community College, Lorain County

Jodi BERG

President and CEO, Vitamix, Cuyahoga County **NEW**

Ronald BERKMAN

President, Cleveland State University, Cuyahoga County

Morris BEVERAGE JR.

President, Lakeland Community College, Lake County

Fred BIDWELL

Executive director and CEO, FRONT Exhibition Co., Cuyahoga County

Akram BOUTROS

President and CEO, The MetroHealth System, Cuyahoga County

Sherrod BROWN

U.S. senator, Cuyahoga County

Shontel BROWN

Chair, Cuyahoga County Democratic Party, Cuyahoga County **NEW**

Armond BUDISH

Executive, Cuyahoga County, Cuyahoga County

Marc BYRNES

Chairman, Oswald Cos., Cuyahoga County

Rick CHIRICOSTA,

Chairman, president and CEO, Medical Mutual of Ohio, Cuyahoga County

Paul CLARK

Regional president for Cleveland, PNC Bank, Cuyahoga County

Christopher CONNOR

Former executive chairman, The Sherwin-Williams Co., Cuyahoga County

William CONSIDINE

CEO, Akron Children's Hospital, Greater Akron Area

Margot COPELAND

Executive vice president and director of philanthropy and civic engagement, KeyBank, Cuyahoga County **NEW**

Jim CORDES

Administrator, Lorain County, Lorain County

Delos "Toby" COSGROVE

Executive adviser and former president and CEO, Cleveland Clinic, Cuyahoga County

Jennifer DECKARD

President and CEO, Fairmount Santrol, Lake County

Paul DOLAN

Owner, chairman and CEO, Cleveland Indians, Cuyahoga County

Gregg EISENBERG

Managing partner, Benesch, Friedlander, Coplan and Aronoff, Cuyahoga County **NEW**

Art FALCO

President and CEO, Playhouse Square Foundation, Cuyahoga County

Umberto FEDELI

President and CEO, The Fedeli Group, Cuyahoga County

Kevin FLANIGAN

President, General Plug and Manufacturing Co., Lorain County

William FRIEDMAN

President and CEO, Cleveland-Cuyahoga County Port Authority, Cuyahoga County

Rob FROST

Chairman, Cuyahoga County Republican Party, Cuyahoga County **NEW**

Marcia FUDGE

U.S. representative, Cuyahoga County

Greg GEIS

Geis Companies, Cuyahoga County

Jay A. GERSHEN

President, Northeast Ohio Medical University, Greater Akron Area

Dan GILBERT

Majority owner, Cleveland Cavaliers; chairman and founder, Quicken Loans Inc.; chairman and founder, Rock Gaming, Cuyahoga County

David GILBERT

President and CEO, Greater Cleveland Sports, Cuyahoga County Commission/Destination Cleveland, Cuyahoga County

Eric GORDON

CEO, Cleveland Metropolitan School District, Cuyahoga County

Tricia GRIFFITH

President and CEO, Progressive Insurance, Cuyahoga County **NEW**

William GRISWOLD

Director and president, Cleveland Museum of Art, Cuyahoga County **NEW**

Brian HALL

Executive director, Commission on Economic Inclusion; senior vice president, Greater Cleveland Partnership, Cuyahoga County

Steve HOFFMAN

President, Jewish Federation of Cleveland, Cuyahoga County **NEW**

Deborah HOOVER

President and CEO, Burton D. Morgan Foundation, Greater Akron Area

Dan HORRIGAN

Mayor, city of Akron, Greater Akron Area

Frank JACKSON

Mayor, city of Cleveland, Cuyahoga County

LeBron JAMES

Cleveland Cavaliers; LeBron James Family Foundation, Cuyahoga County

Alex JOHNSON

President, Cuyahoga Community College, Cuyahoga County

Chuck JONES

President and CEO, FirstEnergy Corp., Greater Akron Area

John KAHL

CEO, ShurTech Brands, Lorain County

Ted KALO

Commissioner, Lorain County, Lorain County

Marcy KAPTUR

U.S. representative, Cuyahoga County

Bob KLONK

CEO, Oswald Cos., Cuyahoga County

Stewart KOHL

Co-CEO, Riverside Co., Cuyahoga County

Bill KOEHLER

CEO, Team NEO, Cuyahoga County

Richard KRAMER

Chairman, president and CEO, The Goodyear Tire & Rubber Co., Greater Akron Area

Kyle KUTUCHIEF

Akron program director, Knight Foundation, Greater Akron Area

David LARUE

President and CEO, Forest City Realty Trust, Cuyahoga County

Ray LEACH

Founding CEO, JumpStart Inc., Cuyahoga County

Joe MARINUCCI

President and CEO, Downtown Cleveland Alliance, Cuyahoga County **NEW**

Ari MARON

Partner, MRN Ltd., Cuyahoga County

Christine AMER MAYER

President, GAR Foundation, Greater Akron Area

Tom MCNAIR

Executive director, Ohio City Inc., Cuyahoga County **NEW**

Randell MCSHEPARD

Vice president of public affairs, RPM International Inc, Cuyahoga County

Loretta MESTER

President and CEO, Federal Reserve Bank of Cleveland, Cuyahoga County

Tomislav MIHALJEVIC

CEO and president, Cleveland Clinic, Cuyahoga County **NEW**

Sam MILLER

Co-chairman emeritus, Forest City Realty Trust, Cuyahoga County

Beth MOONEY

Chairwoman and CEO, KeyCorp, Cuyahoga County

Cynthia MOORE-HARDY

President and CEO, Lake Health, Lake County

Bernie MORENO

President, Bernie Moreno Cos., Cuyahoga County

John G. MORIKIS

Chairman, president and CEO, The Sherwin-Williams Co., Cuyahoga County **NEW**

Fred NANCE

Global managing partner, Squire Patton Boggs US LLP, Cuyahoga County

August A. NAPOLI JR.

President and CEO, United Way of Greater Cleveland, Cuyahoga County

Ed OLEY

President and CEO, Mercy Regional Medical Center Lorain, Lorain County

Richard Y. PACE

President, Cumberland Real Estate Development, Cuyahoga County **NEW**

Gregory PECKHAM

Executive director, LAND Studio, Cuyahoga County **NEW**

Nelson J. PEREZ

Bishop, Roman Catholic Diocese of Cleveland, Cuyahoga County **NEW**

John T. PETURES JR.

President and CEO, Akron Community Foundation, Greater Akron Area

Jon PINNEY

Managing partner, Kohrman, Jackson & Krantz, Cuyahoga County

Richard POGUE

Senior adviser, Jones Day, Cuyahoga County

Rob PORTMAN

U.S. senator, Cuyahoga County **NEW**

Bill PRIEMER

President and CEO, Hyland Software, Cuyahoga County **NEW**

Jim RENACCI

U.S. representative, Cuyahoga County

Albert RATNER

Co-chairman emeritus, Forest City Realty Trust, Cuyahoga County

Charles RATNER

Former chairman, Forest City Realty Trust, Cuyahoga County

Deborah READ

Managing partner, Thompson Hine, Cuyahoga County

Ronn RICHARD

President and CEO, The Cleveland Foundation, Cuyahoga County

Joseph ROMAN

President and CEO, Greater Cleveland Partnership, Cuyahoga County

Chris RONAYNE

President, University Circle Inc., Cuyahoga County

Bob SMITH

Partner and CLE market leader, HPM Partners LLC, Cuyahoga County

Barbara SNYDER

President, Case Western Reserve University, Cuyahoga County

Robert STARK

President and CEO, Robert L. Stark Enterprises, Cuyahoga County **NEW**

Frank SULLIVAN

Chairman and CEO, RPM International, Greater Akron Area

Michael SYMON

Chef and owner, B Spot, Lola, Mabel's BBQ, Cuyahoga County

Ward J. "Tim" TIMKEN JR.

Chairman, CEO and president, Timken Steel Corp., Greater Akron Area

Daniel TROY

Commissioner, Lake County, Lake County

Daniel WALSH

Founder and CEO, Citymark Capital, Cuyahoga County

Beverly WARREN

President, Kent State University, Greater Akron Area

Matt WILSON

President, University of Akron, Greater Akron Area

Scott WOLSTEIN

CEO, Starwood Retail Partners, Cuyahoga County

Thomas F. ZENTY III

CEO, University Hospitals, Cuyahoga County

Brian ZIMMERMAN

CEO, Cleveland Metroparks, Cuyahoga County

Matt ZONE

Councilman, city of Cleveland, Cuyahoga County **NEW**